

# Integration Design Workshop

A perfect start for organizations to integrate ERP with best-in-class software

*Are you considering integrating your ERP to a best-in-class solution, such as Microsoft Project or Primavera, but not sure where to begin? Not sure what value you can expect to realize by integrating SAP with ESRI? Concerned that you don't have your processes in place to effectively integrate the systems?*

The Integration Design Workshop from Impress Software helps organizations determine the best integration design to ensure they realize the maximum value from their IT investment. In this workshop, you will learn what is required to integrate ERP with best-in-class solutions, the value you can expect to realize, and a technology-independent design specific to your organization.

## The Path to Success

You would be surprised how many people think of an integration design as simply a list of system fields that are mapped to one another. This viewpoint underestimates the importance of analyzing and optimizing the complex business processes that span both systems. This also explains why so many companies fall short of realizing the intended value of integrating ERP with 3rd party solutions.

The key to a successful integration project is an effective integration design. A complete integration design encompasses three essential phases:

- **Conceptual** – This phase identifies the business drivers and goals for integrating the two systems. This answers the “why to integrate” question and acts as the basis for ascertaining the value.
- **Functional** – This phase reviews the current business process for managing data in disparate systems, determines where processes can be improved, and defines the integration process. Involving the full team during this stage is critical to ensure that the vision and design of the integration is understood and endorsed by all stakeholders. A sharp focus on the value and best practice options keeps the process discussions productive and achievable in a short time frame.
- **Transactional** – Once the value and vision of integration are identified, the next phase is determining what data fields to transfer, what conditions and business rules to apply, and the method to use to most effectively achieve business process improvement goals and acceptance.

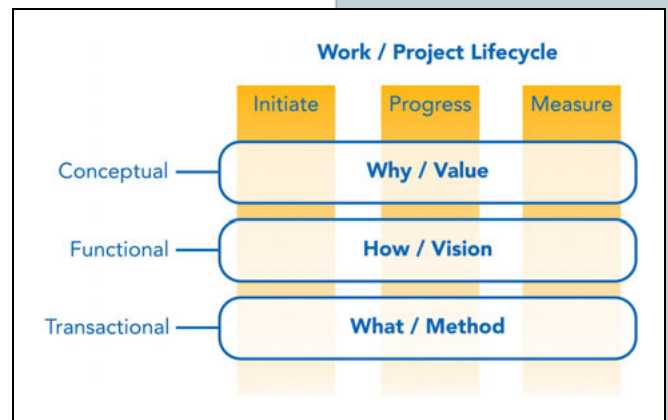
Following this three-step approach, companies can avoid the common pitfall of investing excessive time and money on the Transactional phase without understanding the goals (or value) and vision to get there.

**“The Impress Integration Design Workshop was necessary in the definition of our integration. The workshop brought the stakeholders together and forced a common understanding of the integration requirements, challenges and process changes that needed to be implemented.”**

Source: IT Project Manager, Leading Electric Utility in North America

## Benefits Summary:

- Establishes common vision
- Confirms business case (ROI)
- Fully defines requirements
- Ensures project success



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## The Impress Integration Design Workshop

Impress Software has been integrating ERP with best-in-class solutions, such as Enterprise Project Management (EPM) and Geographic Information Systems (GIS), for customers using our packaged integration solutions since 2002. After 75+ successful implementations, we understand the importance of developing an optimal integration design up front, before any technology work is ever started. And we understand that developing Conceptual and Functional designs isn't easy.

That's why Impress created the Integration Design Workshop. In this 3-day workshop, an Impress integration professional will lead you through the Conceptual, Functional, and Transactional design steps. Our unique combination of integration expertise, system knowledge (e.g. ERP, EPM, and GIS), and business process knowledge applied during the first two steps will provide all the information required to complete the Transactional design. Once this final phase is completed you'll understand what the integration process will look like, how it will affect your organization, and the benefits you can expect to realize.

## Benefits of the workshop

- Align management and the organization around a single vision of an integrated environment
- Functional and Conceptual design ensures the integration is done right the first time
- Understand the value and costs associated with integration before making an investment
- Understand your integration requirements so you can determine the best integration technology solution

## Workshop Agenda

### Conceptual Design

- Discuss integration goals and objectives
- Review current business process for both systems
- Thoroughly understand cross-business needs by reviewing functional needs
- Identify current gaps and issues

### Functional Design

- Analyze areas for process improvement
- Design optimal business process through options presented by Impress and best practice sharing

### Transactional Design

- Define business rules and field mappings
- Determine cross-system data flows

### Workshop Deliverables

- Documented goals and objectives
- Current/future-state process documentation
- Integration value analysis
- Detailed transactional approach
- Recommended integration requirements

Required participants include: Management, Finance, Project Accounting, Operations, IT, and Project Managers or GIS specialists.

## Current Workshops

ERP		3rd Party Solution
SAP	<-->	Microsoft Project Server
SAP	<-->	Primavera
SAP	<-->	ESRI

## Ready to Get Started?

Sign up for an Integration Design Workshop by contacting your local representative or visiting our web site at [www.impress.com](http://www.impress.com).

## About trinovis

trinovis - home of Impress is a leading provider of packaged integration applications that enable quick and cost-effective integration of project management and geographical information systems with ERP systems, resulting in streamlined business processes. Impress solutions allow integration to be completed at a fraction of the time and cost compared to custom integration solutions. Impress is trusted by several Global 2000 companies.

## FOR MORE INFORMATION

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